

Stock Code **3537**



PODAK

Investor Conference

2026.6.5

Investor Relations Contact

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Disclaimer

The forward-looking statements contained in this presentation, including those related to the Company's financial condition, product development plans, and business strategies, are based on currently available information, as well as the Company's expectations and assessments of future events. The Company believes that such expectations are based on reasonable assumptions; however, these forward-looking statements are subject to various risks, uncertainties, and assumptions.

Actual results may differ materially from those expressed or implied in these forward-looking statements due to a variety of risks and uncertainties, and certain anticipated events may not occur as expected. Accordingly, the Company's actual operating results, financial performance, or future developments may differ from those described in this presentation. Except as required by applicable laws and regulations, the Company undertakes no obligation to update or revise any forward-looking statements as a result of future developments, new information, or other circumstances.

Report Content

1. Company Profile
2. Product Introduction
3. Industry Perspective
4. Operating Results
5. Vision and Outlook
6. Transformation Initiatives
7. Future Business Model
8. Core Strategy
9. Q&A

Company Profile

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Company Profile



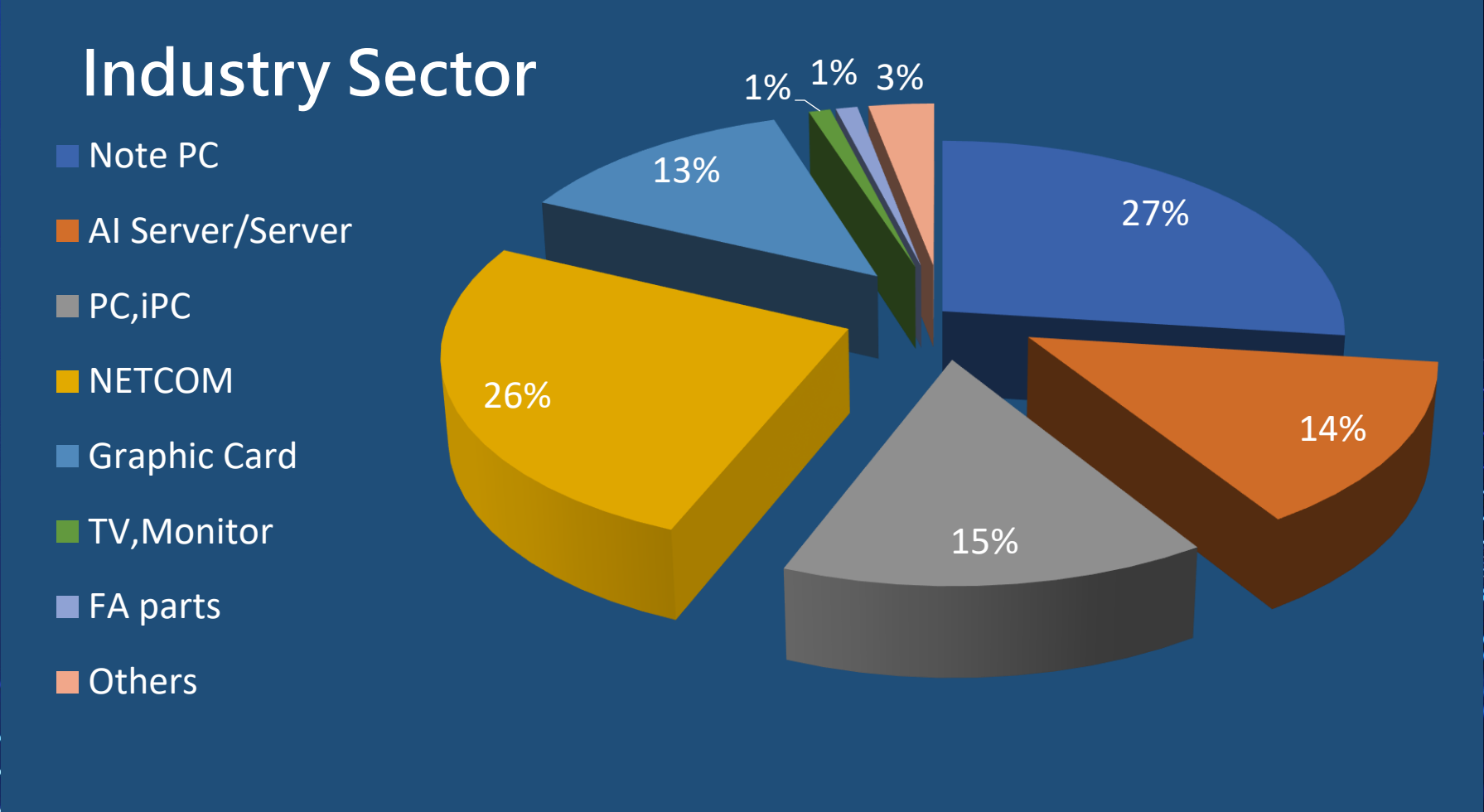
Company Name	PODAK CO., LTD.
Head Office	10F., No. 129, Sec. 2, Zhongshan N. Rd., Zhongshan Dist., Taipei City 104
Date of Establishment	1987/8/14, Listed on the OTC Market in 2010
Capital	NT\$ 562 million
Employee	73 employees (54 in Taiwan / 19 overseas)
Overseas Offices	Shanghai, Suzhou, Kunshan, Hong Kong, Shenzhen
Products Sold	Panasonic Electronic Components / SHIZUKI Capacitors / CO ₂ Heat Pumps / Cell Culture System

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PODAK's Locations in Taiwan and Mainland China



Industry Distribution of PODAK's Customer Base



Product Introduction

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PODAK Products

Panasonic

Core Strength - Conductive Polymer Capacitors



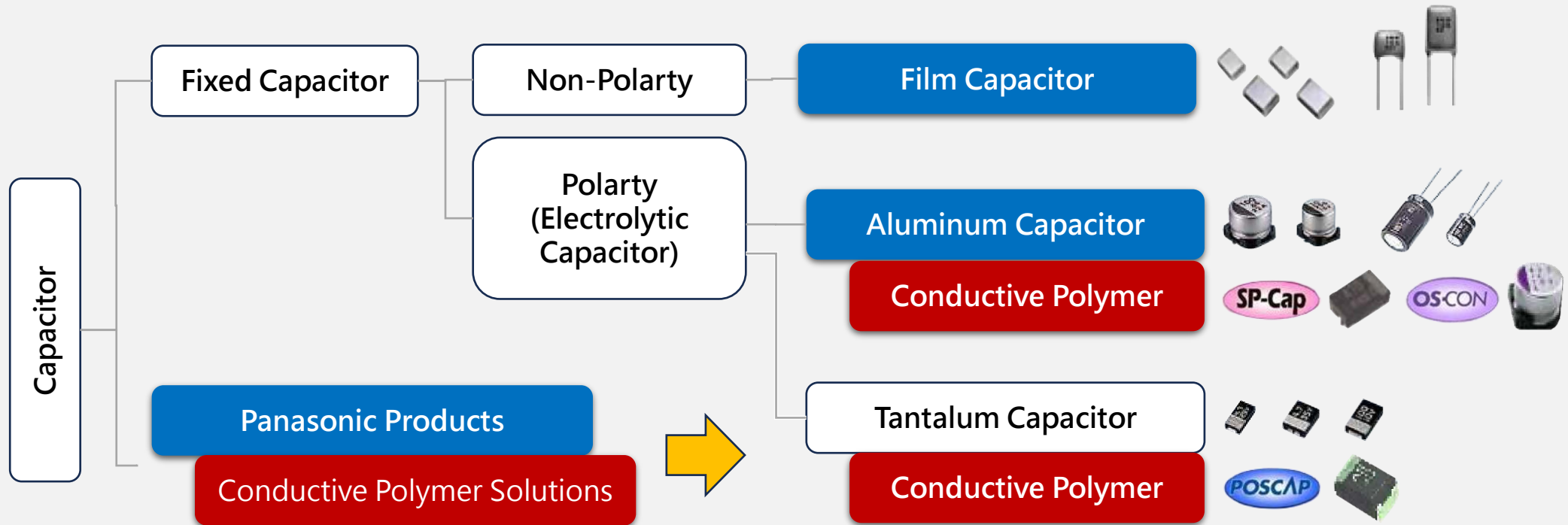
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PODAK Products



Types of Capacitors

◆ Panasonic provides a wide range of products to cover the various needs in the market



PODAK Products



Our Advantages

Wider Polymer product range, as No.1 Polymer solution supplier.



<POSCAP>



<SP-SCAP>

We could solve many kinds of your requests and more.

Cost Saving

Space Saving

High Reliable products

Application Products



PODAK Products



Details of Panasonic Polymer Capacitors



Panasonic
Conductive Polymer
Aluminum Solid Capacitors

OS-CON

Low ESR

High Voltage

High Ripple

Voltage range **2 to 100 VDC**
Capacitance range **3.3 to 2700 uF**
Temperature range **-55°C/+105°C, -55°C/+125°C**
Lifetime **2000h@125°C (20 degC/10 times longer)**
ESR **Down to 5mΩ**
Ripple current **up to 7200 mArms**
Size **Φ 4mm to 10mm**
Height **5.5mm to 13mm**



Panasonic
Conductive Polymer Hybrid
Aluminum Electrolyte Capacitors

Hybrid

Low ESR

Long Life

Low LC

Voltage range **25 to 80 VDC**
Capacitance range **10 to 330 uF**
Temperature range **-55°C/+105°C, -55°C/+125°C**
Lifetime **10000h@105°C, 4000h@125°C**
ESR **Down to 20mΩ**
Ripple current **up to 2500 mArms**
Size **Φ 5mm to 10mm**
Height **5.8mm to 10.2mm**



Panasonic
Conductive Polymer
Aluminum Solid Capacitors

SP-Cap

Low Profile

Super Low ESR

Long Life

Voltage range **2 to 35 VDC**
Capacitance range **2.2 to 560 uF**
Temperature range **-55°C/+105°C**
Lifetime **2000h@105°C**
ESR **Down to 3mΩ**
Ripple current **up to 4000 mArms**
Size **7.3 x 4.3 mm**
Height **1.1mm to 4.2mm**



Panasonic
Conductive Polymer Tantalum
Solid Capacitors

POSCAP

Super Small

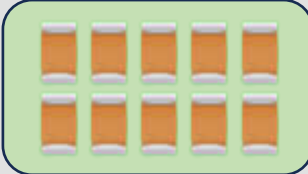


Large Cap

Low ESR

Voltage range **2 to 35 VDC**
Capacitance range **2.7 to 1500 uF**
Temperature range **-55°C/+105°C**
Lifetime **2000h@105°C**
ESR **Down to 9mΩ**
Ripple current **up to 4400 mArms**
Size **2.0x1.25mm to 7.3x4.3mm**
Height **0.9mm to 3.8mm**

PODAK Products



	Before	After
Capacitor type Mounted circuit area image	Ceramic capacitor (MLCC) 	 
Series, part number	-	TQC series 25TQC15MYFB
Specifications	25V, 01uF, 2.0 x 1.2 mm	25V, 15uF, 3.5 x 2.8 mm
Quantity	10 pcs	1 pcs
Effective electrostatic capacitance	15 uF 220uF x 10 pcs x 15% = 15 uF (Capacitance reduced by 20 VDC)	15 uF (No Capacitance reduced by 20 VDC)
Mounted circuit area	42.9 mm ²	16.5 mm ²
Datasheet Specification, part number search	-	POSCAP TQC series Datasheet Specification, part number search

Space saving

Quantity reduction

PODAK Products CO₂ Heat Pump – Product Advantages

Environmental Protection

Using CO₂ as a replacement for traditional refrigerants, with an Ozone Depletion Potential (ODP) of 0 and a Global Warming Potential (GWP) of 1.

Energy Saving

Direct-heating water output eliminates the need for circulation reheating, resulting in over 50% energy savings compared to conventional heat pumps using refrigerants like R32 or R410A.

High Environmental Adaptability

Thanks to the properties of CO₂ refrigerant, the system maintains high efficiency even in sub-zero temperatures, such as in mountainous regions or during cold waves.

High Outlet Water Temperature

Traditional refrigerants typically provide outlet water temperatures up to 60°C, while CO₂ heat pumps can reach over 90°C, offering broad applicability across various settings.

Durable

PODAK's CO₂ heat pump adopts compressors from Panasonic, BITZER, and DORIN, ensuring high reliability and an extended service life.

Labor-Saving

PODAK's CO₂ heat pump is equipped with smart connectivity features, enabling remote diagnostics and operation.

PODAK Products

Representative Installation Cases of CO₂ Heat Pump: Google Taiwan R&D Center

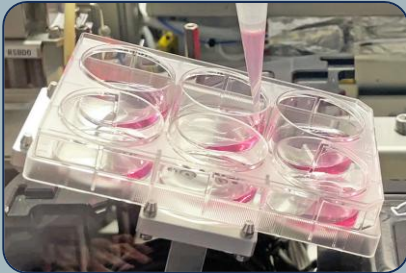


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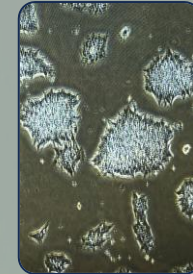
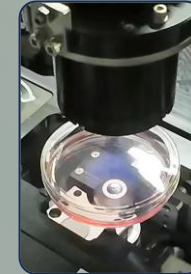
PODAK Products

Panasonic

iPSC Automated Cell Culture System



Automated Medium Exchange



AI-Based Automated Cell Observation



Automated Passaging and Plate Splitting



84-Dish Incubator



Refrigeration Unit



Class II Sterile Environment

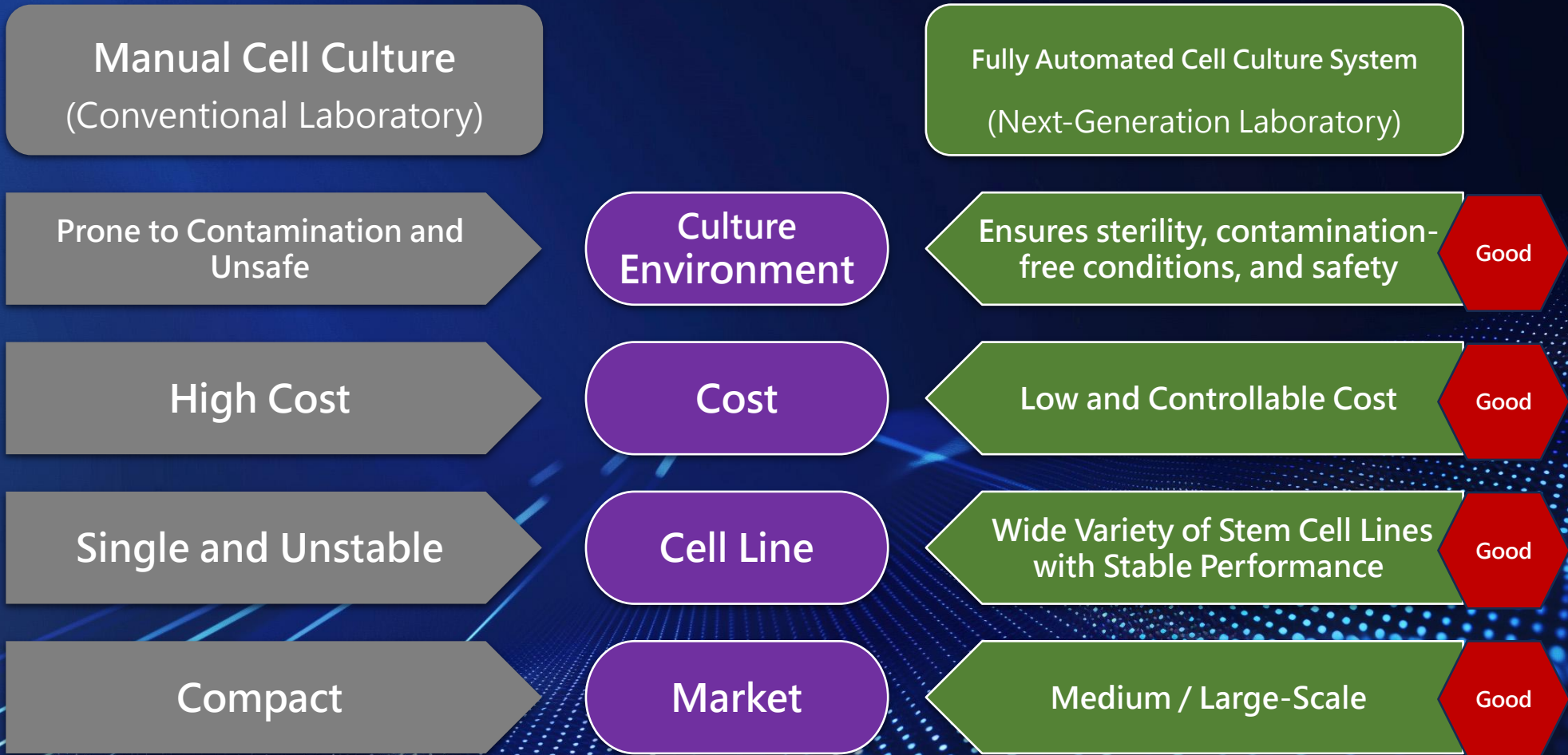
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Fully Closed Cell Culture



PODAK Products

Stem Cell Development Trends Fully Automated Culture Replacing Manual Operation



Industry Perspective

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Industry Perspective



Driven by continued growth in applications such as AI, automotive electronics, and new energy in 2026, demand in the electronics industry is expected to maintain steady growth, while high-end applications continue to strengthen market momentum. Supported by demand for high-end product lines, the passive components market is also showing gradual improvement. In response to market changes, the industry remains focused on inventory management, enhancing supply flexibility, and maintaining stable cash flow to mitigate the impact of external uncertainties. PODAK continues to closely monitor developments in the semiconductor and end markets, while flexibly adjusting its procurement and shipment strategies. Looking ahead to the second half of the year, as the global economy gradually stabilizes and emerging applications continue to expand, the Company will further strengthen its operational resilience and capture market growth opportunities.

Operating Results

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Statement of Comprehensive Income

Unit : NT\$ thousand

	Q1, 2026		2025		2024	
	Amount	%	Amount	%	Amount	%
Net Operating Revenue	731,633	100	2,921,435	100	2,822,285	100
Gross Profit	120,078	16	413,596	14	413,326	15
Operating Income	70,631	9	212,082	7	194,533	6
Profit Before Tax	89,667	12	179,490	6	261,259	8
Net Income for the Period	71,722	10	141,194	5	206,678	6
Total Comprehensive Income for the Period	78,249	11	139,257	5	219,681	6

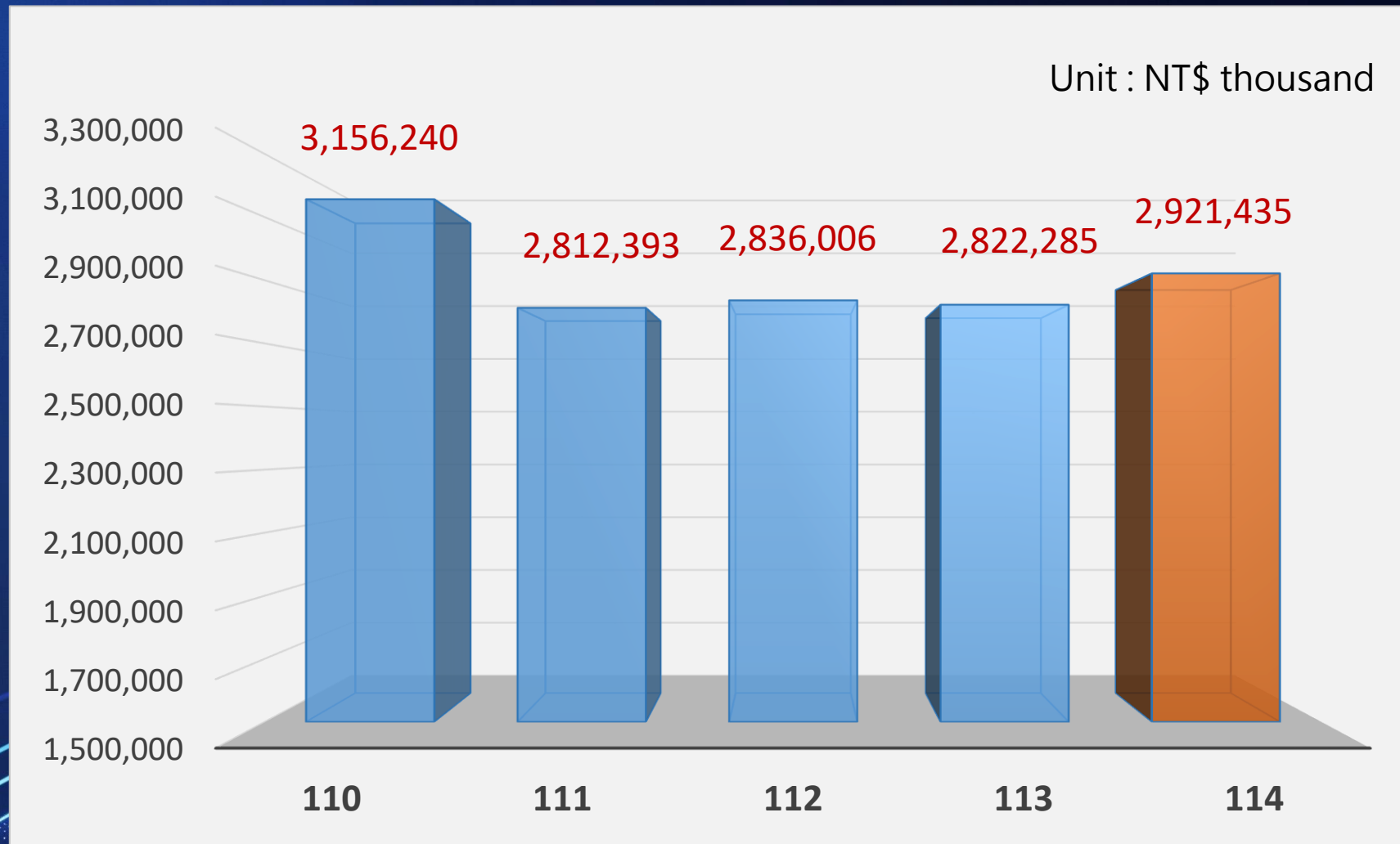
Management Capability

	2025	2024
Accounts Receivable Turnover (Times)	2.84	2.66
Average Collection Period (Days)	128.52	137.21
Inventory Turnover (Times)	7.26	6.72
Average Days Inventory Outstanding (Days)	50.27	54.31
Fixed Asset Turnover (Times)	13.35	12.12
Total Asset Turnover (Times)	1.46	1.41

Profitability

	2025	2024
Return on Assets (%)	7.37	10.55
Return on Equity (%)	11.12	17.11
Pre-tax Profit to Paid-in Capital Ratio (%)	31.91	46.45
Net Profit Margin (%)	4.83	7.32
Earnings Per Share (EPS) (NT\$)	2.51	3.67

Net Revenue



Dividend Policy

Fiscal Year	EPS (NT\$)	Dividend (NT\$)	Cash Dividend (NT\$)	Dividend Payout Ratio (%)
2020	2.81	2.50	2.50	89%
2021	3.97	3.50	3.50	88%
2022	4.42	2.50	2.50	57%
2023	2.78	2.50	2.00	90%
2024	3.67	2.30	2.30	63%
2025	2.51	2.00	2.00	80%

Vision and Outlook



This year, we continued to deepen our diversified business development, with a focus on promoting CO₂ energy-saving heat pumps and fully automated iPSC stem cell culture systems. In recent years, the Company has been committed to integrating cross-disciplinary talent and technologies, successfully transforming from a pure electronic components distributor into a one-stop system service provider offering site evaluation, hardware and software integration, and after-sales maintenance services.

In response to the growing market demand for integrated solutions, we leverage our strong technical foundation and practical experience to steadily advance across diverse product sectors and comprehensively expand our business footprint.

Transformation Initiatives



The Company continues to deepen its transformation and applications in the field of automated stem cell cultivation. Following the introduction of the fully integrated iPSC cell culture system from Panasonic, the Company has successfully achieved several key milestones, demonstrating superior efficiency and stability compared to manual cultivation methods.

At the same time, the Company has been actively collaborating with multiple biotechnology companies on experimental validation and automated operation testing, generating a series of credible and authoritative results reports. These efforts have not only further strengthened industry confidence, but also attracted potential partners for future collaboration discussions, laying a solid foundation for future market expansion and cross-disciplinary applications.

Future Business Model



Driven by the continued liberalization of Taiwan's dual regenerative medicine regulations, demand in the cell therapy market is growing rapidly, and automated cell cultivation has become an inevitable industry trend. Only through automation technology can stable, high-quality, and scalable cell production processes be achieved.

In the future, the Company's business model will encompass diversified services including complete system sales, equipment leasing, and contract development and manufacturing organization (CDMO) cell cultivation services, providing flexible solutions to meet different customer needs. As the government actively promotes the biotechnology industry as a strategic emerging sector, the Company will continue to strengthen its core expertise in automation technologies and aims to become a key player in Taiwan's biotechnology automation supply chain.

Core Strategy



PODAK upholds the business philosophy of "Pragmatic Stability and Integrity in Service", and is committed to enhancing the overall value of the electronic components distribution industry. The company places risk management at the core of its operations and highly values building long-term, trust-based partnerships with customers.

The company's strategic direction is centered on "Sustaining Stability and Preserving Growth" and "Effective Management." In the short term, remains committed to prudent operations to ensure stable profitability. In the medium term, the company adopts a steady yet progressive approach, actively seizing opportunities arising from emerging markets and technological applications. Over the long term, emphasizes both "quality and scale", continuously expanding new agency lines and promoting business diversification to build a more resilient and growth-oriented corporate structure.

Q&A

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Thank You

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